

**Wanted: One amazing human being**

*Your Workplace* magazine is looking for a **Junior Salesperson** to assist our sales team in **Toronto, ON**. All super smart, determined and enthusiastic individuals interested in assisting with sales at a growing company should apply.

This is an entry level opportunity for anyone interested in developing media sales experience primarily through digital and online content activities under the auspices of a highly valued, targeted title focusing on progressive workplace culture.

*Your Workplace* has a main office located in beautiful downtown Kingston, ON. This position will be to assist our team in Toronto. Our national publication, with circulation across Canada and internationally, is devoted to promoting healthy workplaces, work/life balance, and personal wellness with their leading magazine, website and events.

**The ideal candidate will have:**

- Previous sales experience: 0-3 years
- Superior written, oral and interpersonal skills
- High level of self-confidence, enthusiasm, able to work independently, organized, team player, personable, ability to effectively manage others and self-motivated
- Strong relationship building skills
- Excellent personal and telephone skills: be assertive not aggressive
- Thrive on creating strategic alliances and closing deals

**Compensation:** A generous commission based compensation package is available for successful candidates.

**What you might like to know about us:**

We produce great content and have a compelling message. We also:

- Have been publishing for 18 years
- Produce six issues per year (print and digital)
- +/- 10,000 digital and print subscribers (25% are individuals and 75% are in a group)
- Have a website at [www.yourworkplace.ca](http://www.yourworkplace.ca)
- Host an annual conference, publish an e-newsletter and offer a Wellness Program

**What we need to know about you:**

1. How you are qualified so that you will exceed our expectations?
2. Who can vouch for your awesomeness?
3. What tools and resources do you need to enjoy this job and convert sales leads?

**Closing Date:** This posting will remain live until an appropriate candidate is found.

If this opportunity sounds exciting and you would like to join a progressive, growing company, please send us your resume and 100-300 words explaining why you would be an asset to the *Your Workplace* team. Please email your response to [marty@monetizingcontent.ca](mailto:marty@monetizingcontent.ca).